

Plan Management Navigator

Analytics for Health Plan Administration



Healthcare Analysts

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SHERLOCK BENCHMARKS: PROGRESS IN 2022

As a subscriber to the *Plan Management Navigator*, we assume you may have an interest in the *Sherlock Benchmarks*. This edition provides a progress report.

Benchmark Calendar

BLUE CROSS BLUE SHIELD PLAN BENCHMARKS

The financial metrics of Blue Cross Blue Shield universe will be published to participants on about June 17th and will be available to licensees the following day. The staffing, compensation and outsourcing metrics will be available on the same days. We expect operational metrics to be published in early August.

Our Blue Cross Blue Shield universe consists of 16 Plans, approximately one-half of all BCBS “Primary Licensees”, serving 49.1 million people with comprehensive products. This represents more than 70% of the members served by Blue Plans if Anthem is excluded.

The *Navigator* summarizing Blue Cross Blue Shield cost trends will be published on about June 21st, and we will host a web conference to discuss this on Thursday, June 23rd.

INDEPENDENT PROVIDER-SPONSORED PLAN BENCHMARKS

The financial metrics of IPS universe will be published to participants in mid-July, and available to licensees the following day. The staffing, compensation and outsourcing metrics will be available on the same days. We expect operational metrics to be published in late August.

Our Independent/ Provider-Sponsored universe consists of 15 plans, serving 10.6 million people with comprehensive products.

The *Navigator* summarizing IPS cost trends will be published in mid-July and we will host a web conference to discuss this shortly thereafter.



MEDICAID AND MEDICARE PLAN BENCHMARKS

The Benchmarks for the Medicaid and Medicare universes are timed so that they do not conflict with the Medicare bid submissions. Therefore, the surveys are distributed immediately after the due date for the Medicare bids on the first Monday in June.

Participation is still available if your plan is interested.

We expect to publish financial and staffing metrics on or about September 20th and operational metrics about one month later.

MEDICAL MANAGEMENT AND HEALTH CARE UTILIZATION

These reports are compiled using information from all universes and are segmented by product. Therefore, they are published only after the Medicaid and Medicare surveys have been returned. The Medical Management volume includes metrics of medical management activities, such as case volumes, while the Health Care Utilization tracks facility and physician utilization and unit cost by product. We expect to publish these documents approximately the last week in October

TPA UNIVERSE

Several TPAs reached out to us in December of last year so we are putting together a Benchmarking study for this universe. Eight TPAs have told us of their intention to participate. *We are still building the panel so if your TPA is interested in participating, please contact us.* From survey through compilation, validation and publication is just under four months.

Other Sherlock Benchmark Content

This year's brochure is in digital form and is available on our website [here](#).

Tables of contents and other information are found [here](#). We are updating them for 2022 editions as we publish them.

You can "test drive" the Benchmarks [here](#). The cost values are all for the 2021 editions but we will update for the 2022 editions as they are published. We invite you to use this to compare your plan's costs to the universe of your choosing. Note that, because it reflects costs by product, it is designed to eliminate the effect of differences in products between you and your peers.

We study economies of scale and, each year, we rerun our analyses. The slopes calculated based on the 2021 editions are found in [this application](#). We invite you to try it as you think about the effect of growth trends on costs.

Contact Information

If you wish to learn more about licensing or participation in the Sherlock Benchmarks, please reach out to Douglas B. Sherlock, CFA, President at 215-628-2289 or sherlock@sherlockco.com.

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