

Capital Cost Comments...

Value Based Care stocks increased on average 8.7% from December 3rd through December 10th, while decreasing 42.6% since the firms went public. The broader market, measured by the S&P 500, was higher by 3.8% for the week, and is higher by 25.5% for the year. The Value Based Care market capitalization improved by 8.1% for the week.

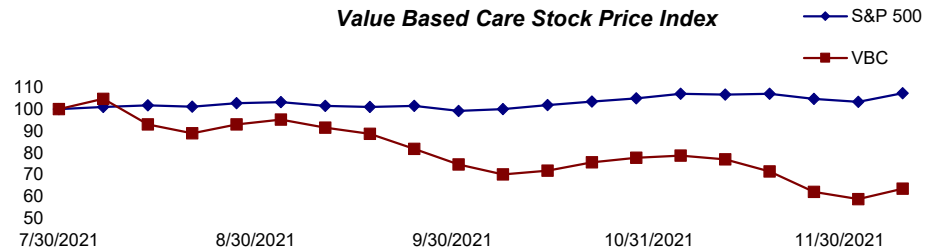
Individual stock price performance among the companies in our universe increased with all five companies gaining ground. Cano Health improved by 12.3%, Oak Street Health by 10.8% and One Medical by 10.1%. agilon Health gained by 5.7% and Privia Health increased by 4.4%.

Valuation indicators strengthened with Price per Total Member or Member Equivalent increasing by 9.0% to \$20,710. Price per Risk Member gained by 9.2% to \$41,008. Price-to-Sales improved by 8.7% to 3.72 times. Price to Net Worth was higher by 9.6% to 12.60 times. Please see the Financial Tables on Pages A - D for more data.

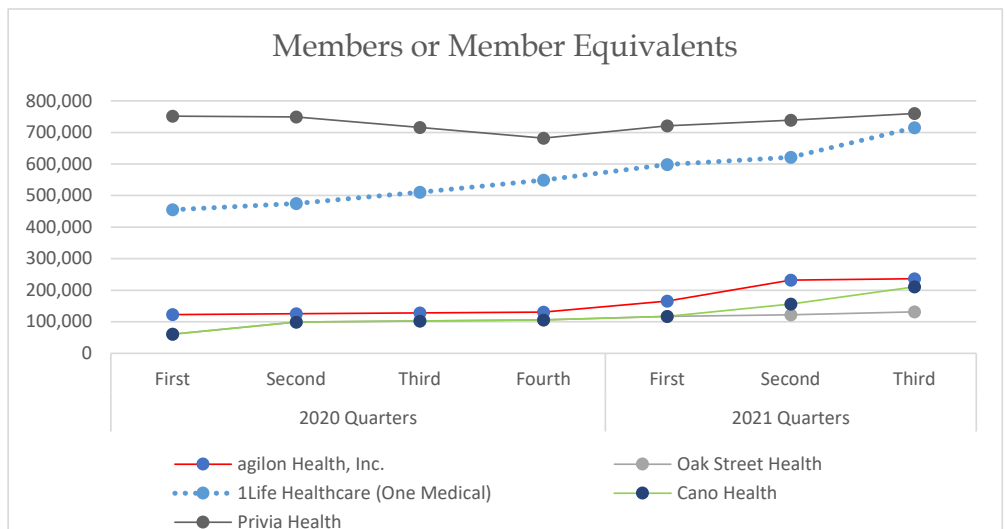
Value Based Care stock prices and valuation metrics were higher reflecting bullish investor sentiment as all companies have reported earnings.

The Value Based Care beta and discount rate were 2.038 and 15.51%, respectively. All rates of change are calculated holding the universe of firms constant.

Value Based Care Dashboard			
Capital Cost Indicators	VBC	Operational Metrics	
Equity Capital Costs		Growth (Year-Over-Year)	
Price-to-Sales	3.72	Patient Growth	18.5%
Price per Risk Member	\$41,008	Cap. Member Growth	668.5%
Price / Tot.Member or Equivalent	\$20,710	Center Growth	65.1%
Price-to-Operating Earnings	(33.3)		
Price / EBITDA LTM	19.4		
Price / Earnings	(7.9)	VBC Beta	2.038
Price / 2021 Earnings	(203.9)	VBC Discount Rate	15.51%



Operational Metrics			
Growth			
Revenue Growth (Year-Over-Year)			68.4%
Capitation Price Change (Year-Over-Year)			1.6%
Profit Margin			
	Quarterly	Latest Year	LTM
Operating Margin	-12.0%	-8.3%	-8.1%
Medical Expense / Revenue	91.7%	83.1%	71.0%
Administrative Exp. to Revenue	15.5%	14.6%	13.3%
Return on Equity - Last Twelve Months			-112.7%
Leverage and Solvency Quarterly			
Debt to Capital	5.9%		
Medical Months of Tangible Book Value	1.52		
Days of Claims Payable	74.7		
Accounts Receivable Days	49.1		



Upcoming Events and Filings

agilon, Inc.

10-28-2021 – 10-Q – Third Quarter 2021 Results

9-13-2021 – 424B4 – 17 Million Share Secondary Offering

Oak Street Health

11-8-2021 – News Release – Oak Street Health Reports Third Quarter 2021 Results

10-21-2021 – 8-K - Oak Street Health, Inc. announced that it had acquired RubiconMD Holdings, Inc.

1Life Healthcare (One Medical)

11-3-2021 – News Release – Third Quarter 2021 Results

9-1-2021 – 8-K – Completion of Acquisition of Iora Health

Cano Health

11-10-2021 – 10-Q – Third Quarter 2021 Results

9-21-2021 – 8-K – Debt offering of \$300 million aggregate principal amount of its senior notes due 2028

Privia

11-8-2021 – 10-Q – Third Quarter 2021 Results



P • U • L • S • E
Value Based Care

Company Specific Comments

All comparisons are between third quarter 2021 and 2020.

Cano Health reported third quarter 2021 earnings on November 9th. Membership grew by 105% to 210,663 members. Cano Health's membership includes 26,706 ACA, 63,871 Medicaid and 120,086 Medicare. All product lines grew substantially year-over-year. Medicaid membership increased by 233.2%. Total revenue increased by 100% to \$527 million. Medicare Capitated Revenue was higher by 103% to \$447 million. Operating income was a loss of \$9.6 million.

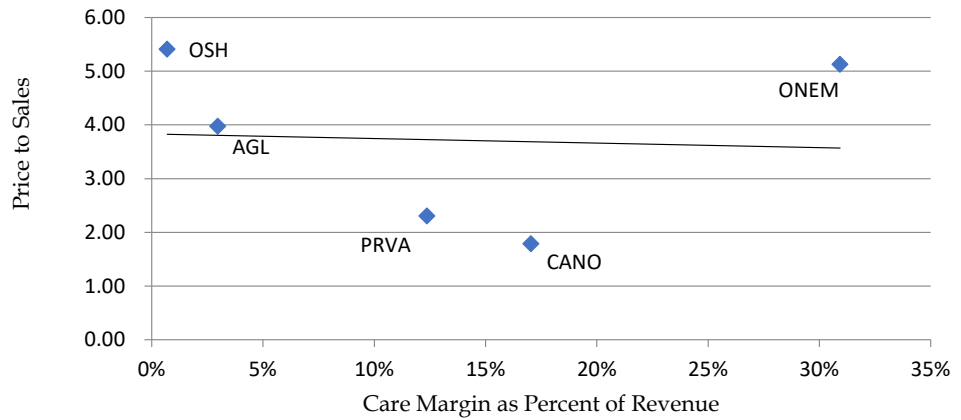
Company Focus

agilon Health - Operates Medicare-centric medical groups utilizing partnerships model independent practice associations. agilon's goal is to improve health outcomes by connecting providers with patients via capitation. In this model medical groups are rewarded for health outcomes.

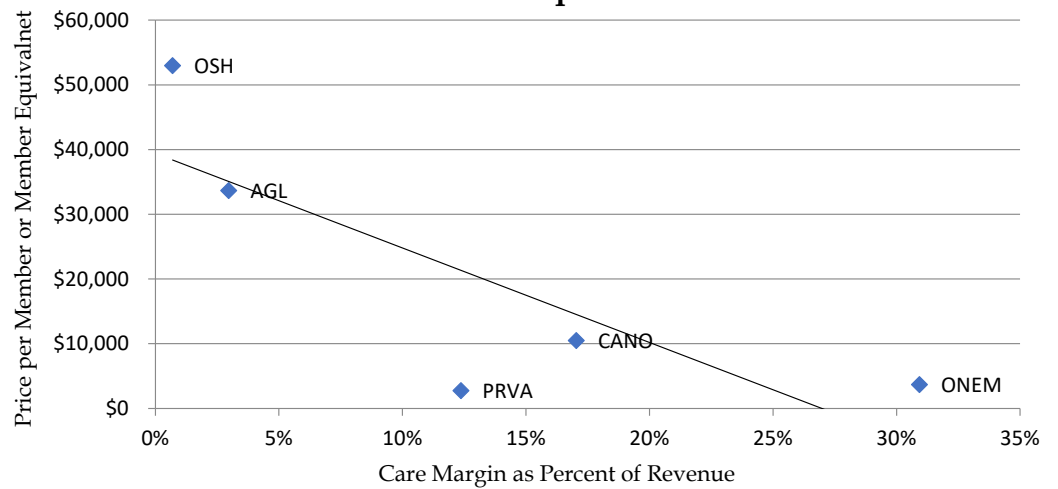
agilon has total membership of 236,500 as of September 30th, 2021. The firm launched five Direct Contracting Entities (DCE) on April 1, 2021. DCEs manage original Medicare beneficiaries and receive a capitation from CMS. 52,400 members are managed via Direct Contracting.

Note : Privia Health Group has relationships with payers yielding revenues that are low per member relative to other firms.

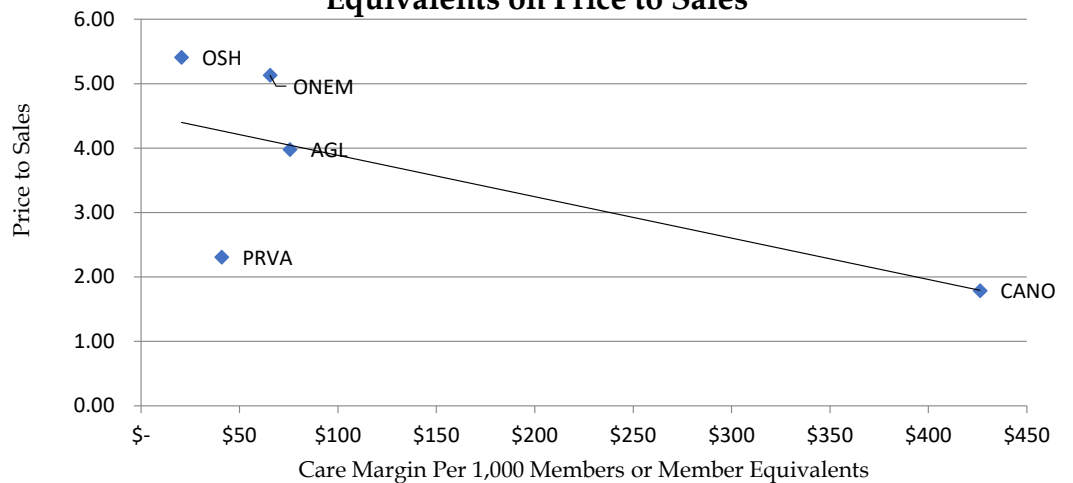
Effect of Care Margin on Price to Sales



Effect of Care Margin to Revenue on Price per Member or Member Equivalent



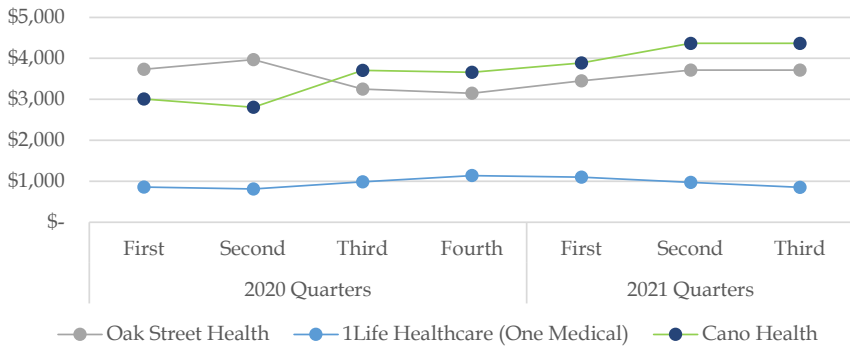
Effect of Care Margin per 1,000 Members or Member Equivalents on Price to Sales





Operating Trends

Revenue per Center

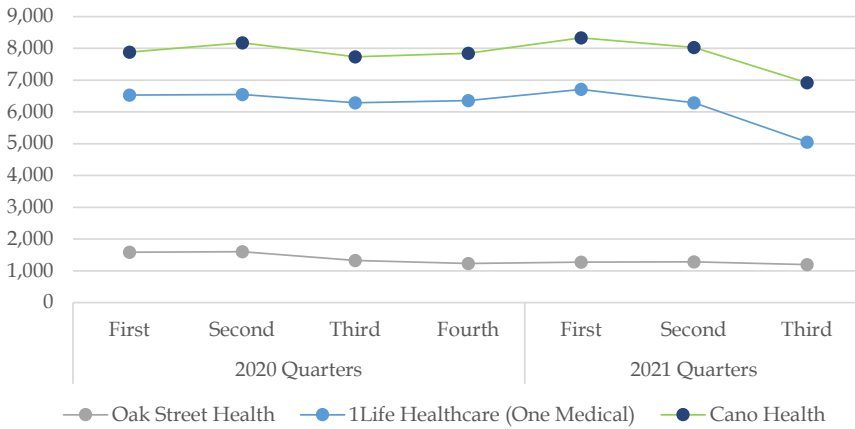


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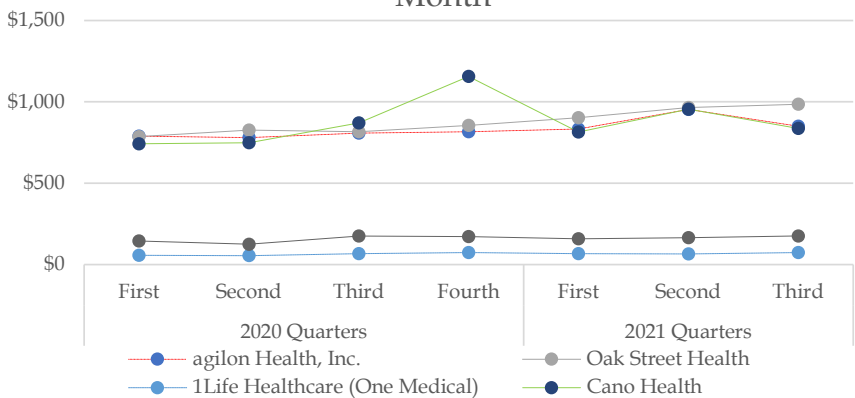
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From time to time, Sherlock Company may provide performance benchmarking services to firms mentioned in PULSE - Value Based Care. PULSE - Value Based Care analyses are based exclusively on publicly available information and not on confidential information through our benchmarking services.

Member or Member Equivalent per Center



Revenue per Member or Member Equivalent/ Month



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P • U • L • S • E • Value Based CareMarket Statistics
(000, Except Ratios)

	Ticker	Year End Data	Interim Data (Int.)	Stock Price 12/10/21	Shares Out-standing (Int.)	Current Market Cap.	Valuation Ratios (a)								
							Price / Earnings Multiples (P/E)			Price to Op. Income LTM	Price to EBITDA LTM	Price to Sales LTM	Price Per Capitation	Price to Net Worth	Price to Tang. Book
							Latest Year	Last 12 Mo.	Est. 2021						
agilon Health, Inc.	AGL	12/31/20	9/30/21	\$22.86	391,229	\$8,943,495	(117.0)	(70.2)	(22.6)	(67.8)	(77.4)	3.98	\$33,649	7.93	8.7
(i)															
Oak Street Health	OSH	12/31/20	9/30/21	\$31.48	223,436	\$7,033,756	(36.6)	(21.1)	(17.4)	(21.7)	(22.8)	5.41	\$69,295	45.94	51.3
One Medical	ONEM	12/31/20	9/30/21	\$17.00	153,700	\$2,612,900	(22.7)	(21.9)	(18.1)	(30.3)	(48.0)	5.13	NA	1.46	113.0
Cano Health	CANO	12/31/20	9/30/21	\$9.49	170,871	\$1,621,570	(60.6)	(14.1)	(949.0)	(107.1)	187.7	1.79	\$10,501	1.89	(3.3)
Privia Health	PRVA	12/31/20	9/30/21	\$22.07	105,897	\$2,337,138	67.8	88.0	(12.3)	60.7	57.6	2.31	NA	5.77	8.5
Average or Total Value Based Care		5				\$22,548,859	(33.8)	(7.9)	(203.9)	(33.3)	19.4	3.72	\$37,815	12.60	45.4
													(b)		

- Notes:**
- (a) Price Includes long-term debt and excludes working capital, except Price/Earnings, Price to Tangible Book and Price to Net Worth
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 - (e) Pro forma.
 - (f) Previous quarter data.
 - (g) Annualized Data
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 - (i) Includes Direct Contracting



P • U • L • S • E • Value Based CareFinancial Statistics
(000, Except Ratios)

	Revenue Trends					Price Trends				Patient and Member Trends					
	Annual Trends		Quarterly Trends			PMPM		Fees		Members (000's) Capitated		Patients FFS		Members or Equivalents	
	Latest Year	Pct. Chg.	Last 12 Months	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change
						Capitation									
agilon Health, Inc. (i)	\$1,218,333	53.4%	\$2,000,595	\$603,544	93.0%	\$849	5.5%	NA	NA	184	42.6%	NA	NA	237	83.2%
Oak Street Health	\$882,765	58.6%	\$1,287,202	\$388,700	78.4%	\$1,249	4.4%	\$129.03	90.2%	101	70.3%	31	3.3%	132	47.8%
One Medical	\$380,223	37.6%	\$514,901	\$151,333	48.9%	NA	NA	\$58.99	-11.1%	NA	NA	683	33.7%	715	39.9%
Cano Health	\$829,418	124.1%	\$1,237,804	\$526,798	100.2%	\$794	-5.2%	NA	NA	211	105.0%	NA	NA	211	105.0%
Privia Health	\$817,075	3.9%	\$904,586	\$251,524	21.4%	NA	NA	NA	NA	NA	NA	NA	NA	760	17.6%
Average or Total Value Based Care	\$4,127,814	55.5%		\$1,921,899	68.4%	\$964	1.6%	\$94.01	40.1%	527	72.6%	714	18.5%	2,054	58.7%

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P • U • L • S • E • Value Based CareFinancial Statistics
(000, Except Ratios)**Earnings Trends**

	Net Income			Operating Income				Op. Margin		Earnings per Share				
	Prev. Year	Latest Year	Pct. Chg.	Last 12 Months	Comp. Quarter	Interim Quarter	Pct. Chg.	Last 12 Months	Comp. Qtr.	Int. Qtr.	Prev. Year	Latest Year	Last 12 Mo.	Est. 2021
agilon Health, Inc.	-\$114,455	-\$63,208	NM	-\$118,799	-\$9,844	-\$35,601	NM	-\$117,355	-3.1%	-5.9%	(\$0.39)	(\$0.20)	(\$0.33)	(\$1.01)
(i)	(c)	(c)		(c)	(c)	(c)		(c)						
Oak Street Health	-\$107,862	-\$187,990	NM	-\$329,092	-\$55,349	-\$109,300	NM	-\$320,831	-25.4%	-28.1%	NA	(\$0.86)	(\$1.49)	(\$1.81)
	(c)	(c)		(c)	(c)	(c)		(c)						
One Medical	-\$54,836	-\$90,125	NM	-\$106,014	-\$2,187	-\$44,156	NM	-\$87,202	-2.2%	-29.2%	(\$2.84)	(\$0.75)	(\$0.78)	(\$0.94)
	(c)	(c)		(c)	(c)	(c)		(c)						
Cano Health	-\$10,525	-\$74,072	NM	-\$111,694	\$6,700	-\$9,635	NM	-\$20,646	2.5%	-1.8%	NA	(\$0.16)	(\$0.67)	(\$0.01)
	(c)	(c)		(c)	(c)	(c)		(c)						
Privia Health	\$8,244	\$31,245	279.0%	\$25,454	\$8,543	12,991	52.1%	\$34,390	4.1%	5.2%	\$0.09	\$0.33	\$0.25	(\$1.80)
	(c)	(c)		(c)	(c)	(c)		(c)						
Average or			NM			-\$185,701	52.1%		-4.8%	-12.0%				
Total Value Based Care			(b)				(b)							

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P • U • L • S • E • Value Based CareOperating Statistics
(000, Except Ratios)

	Operating Ratios			Balance Sheet Data and Ratios (Interim)												
	Med. Exp / Rev		Admin to Revenue Int. Qtr	Long Term Debt(d)	Debt to Capital Ratio	Net Worth	ROE, Last 12 Mo.	Intangi- bles	Tangible Book Value	Net Worth Per Share	Tang. Book Per Share	Med Exp Mos. of Tang. B.V.	Working Capital	Days of Claims Payable		
	Int. Qtr.	Pct. Chg.												Comp.	Int.	Chg.
agilion Health, Inc.	97.0%	5.2%	8.4%	\$44,628	0.5%	\$1,127,439	-10.5%	\$99,687	\$1,027,752	\$2.88	\$2.63	5.26	\$1,030,085	NA	44.9	NA
(i)																
Oak Street Health	99.3%	8.5%	28.8%	\$900,300	11.3%	\$153,100	-215.0%	\$16,000	\$137,100	\$0.69	\$0.61	1.07	\$969,900	118.7	104.6	(14.1)
One Medical	69.1%	11.3%	60.1%	\$571,196	17.9%	\$1,787,682	-5.9%	\$1,764,568	\$23,114	\$11.63	\$0.15	0.88	\$542,111	14.3	17.8	3.6
Cano Health	83.0%	0.9%	14.4%	\$916,111	36.1%	\$858,013	-13.0%	\$1,349,776	(\$491,763)	\$5.02	(\$2.88)	(3.38)	\$325,548	NA	16.0	NA
Privia Health	87.6%	-2.0%	7.2%	\$31,664	1.3%	\$404,995	6.3%	\$129,538	\$275,457	\$3.82	\$2.60	3.75	\$282,182	NA	60.0	NA
Average or Total Value Based Care	87.2%	4.8%	14.7%		5.9%		-112.7%					1.52		59.3	74.7	15.4

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