

Capital Cost Comments...

Value Based Care stocks decreased on average 6.6% from October 1st through October 8th, while decreasing 35.0% since firms went public. The broader market, measured by the S&P 500, was higher by 0.8% for the week, and is higher by 16.9% for the year. The Value Based Care market capitalization declined by 6.1% for the week.

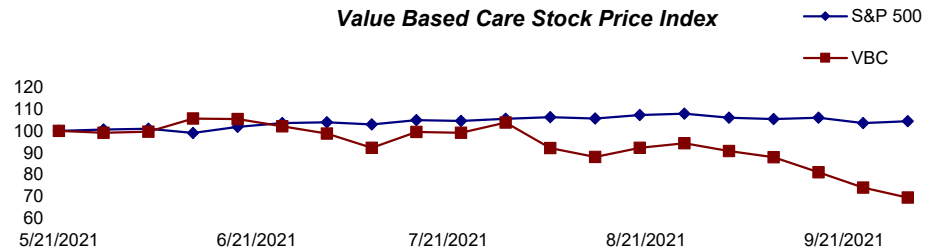
Individual stock price performance among the companies in our universe was lower with four out of five plans losing ground. Cano led the universe lower declining by 15.0%. Oak Street fell by 9.8%, Privia by 7.6% and agilon by 2.4%. OneMedical gained by 2.0%.

Valuation indicators were lower with Price per Total Member or Member Equivalent declining by 14.6% to \$24,865. Price per Risk Member fell by 8.3% to \$51,002. Price-to-Sales declined by 5.8% to 4.61 times. Please see the Financial Tables on Pages A - D for more data.

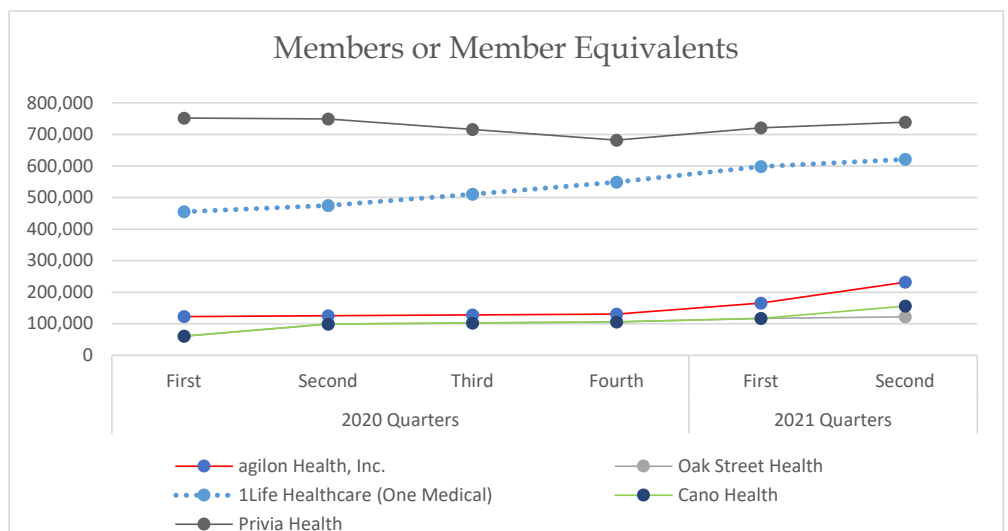
Value Based Care stock prices and valuation metrics were lower reflecting bearish investor sentiment as no plans reported earnings.

The health plan industry beta and health plan discount rate were 1.275 and 9.97%, respectively. All rates of change are calculated holding the universe of firms constant.

Value Based Care Dashboard			
Capital Cost Indicators	VBC	Operational Metrics	
Equity Capital Costs		Growth (Year-Over-Year)	
Price-to-Sales	4.61	Patient Growth	24.0%
Price per Risk Member	\$51,002	Cap. Member Growth	513.4%
Price / Tot.Member or Equivalent	\$24,865	Center Growth	50.9%
Price-to-Operating Earnings	(112.8)		
Price / EBITDA LTM	(0.0)		
Price / Earnings	(21.8)	VBC Beta	1.275
Price / 2021 Earnings	(241.1)	VBC Discount Rate	9.97%



Operational Metrics			
Growth			
Revenue Growth (Year-Over-Year)			68.4%
Capitation Price Change (Year-Over-Year)			13.2%
Profit Margin			
	Quarterly	Latest Year	LTM
Operating Margin	-13.7%	-8.3%	-9.9%
Medical Expense / Revenue	92.3%	83.1%	90.3%
Administrative Exp. to Revenue	15.0%	14.4%	14.6%
Return on Equity - Last Twelve Months			-67.0%
Leverage and Solvency Quarterly			
Debt to Capital	5.1%		
Medical Months of Tangible Book Value	5.89		
Days of Claims Payable	75.6		
Accounts Receivable Days	58.6		



Upcoming Events and Filings

agilon, Inc.

9-13-2021 – 424B4 – 17 Million Share Secondary Offering

8-4-2021 – 10-Q – Quarterly Report for Period Ending June 30

Oak Street Health

9-7-2021 – 8-K – SVP of Retail Strategy Carl Daley Retirement

8-9-2021 – 10-Q – Quarterly Report for Period Ending June 30

1Life Healthcare (One Medical)

9-1-2021 – 8-K – Completion of Acquisition of Iora Health

8-4-2021 – 10-Q – Quarterly Report for Period Ending June 30

Cano Health

9-21-2021 – 8-K – Debt offering of \$300 million aggregate principal amount of its senior notes due 2028

8-16-2021 – 10-Q – Quarterly Report for Period Ending June 30

8-12-2021 – Q2 2021 - Presentation

Privia

8-9-2021 - 10-Q – Quarterly Report for Period Ending June 30



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Value Based Care

Company Specific Comments

OneMedical completed its acquisition of Iora Health on September 1st, adding total of 47 clinics and 36,500 patients. These patients are primarily capitated Medicare Advantage patients. 14,000 of these patients have original Medicare and are treated fee-for-service. Iora states that almost 57% of these original Medicare patients are a part of CMS' Direct Contracting Program under Iora's Direct Contracting Entity. This arrangement allows Iora to receive a capitation for these patients.

The total patients with relationships to OneMedical now totals 657,500. Approximately 5% or 31,000 members of OneMedical membership will be under a capitation arrangement.

Company Focus

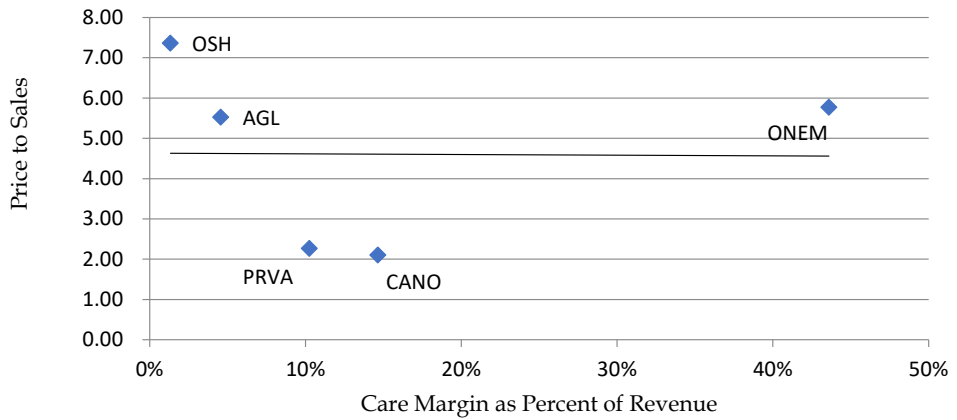
agilon - Operates Medicare-centric medical groups. agilon's goal is to improve health outcomes by connecting providers with patients via agilon's capitation arrangements with payers. In this model medical groups are rewarded for positive health outcomes.

agilon has total members or member equivalents of 231,700 as of June 30th, 2021. The firm launched five Direct Contracting Entities (DCE) on April 1, 2021, adding 50,000 attributed beneficiaries (a CMS term). DCEs manage original Medicare beneficiaries and agilon receives a capitation from CMS.

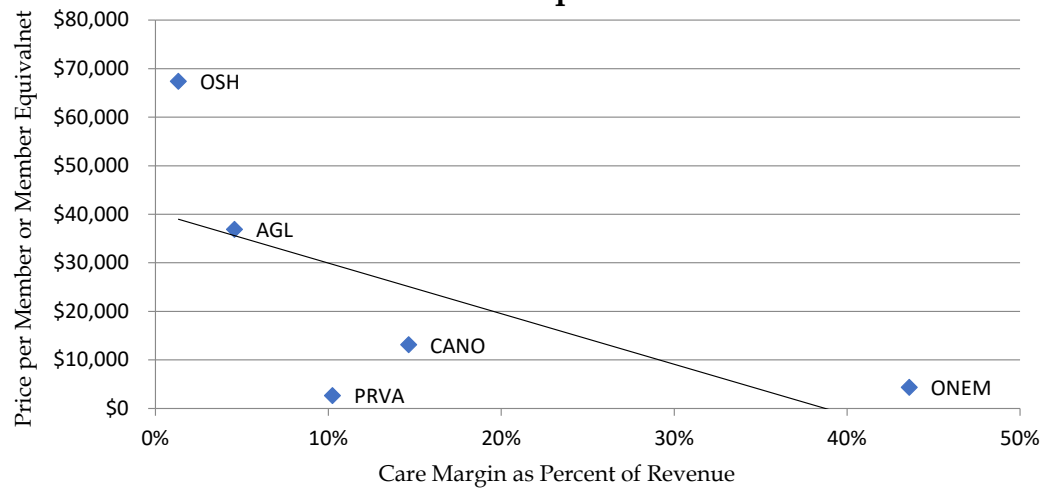
agilon went public on April 15th, 2021 via IPO. Its closing price was \$31.00 per share.

Note : Privia Health Group has relationships with payers yielding revenues that are low per member relative to other firms.

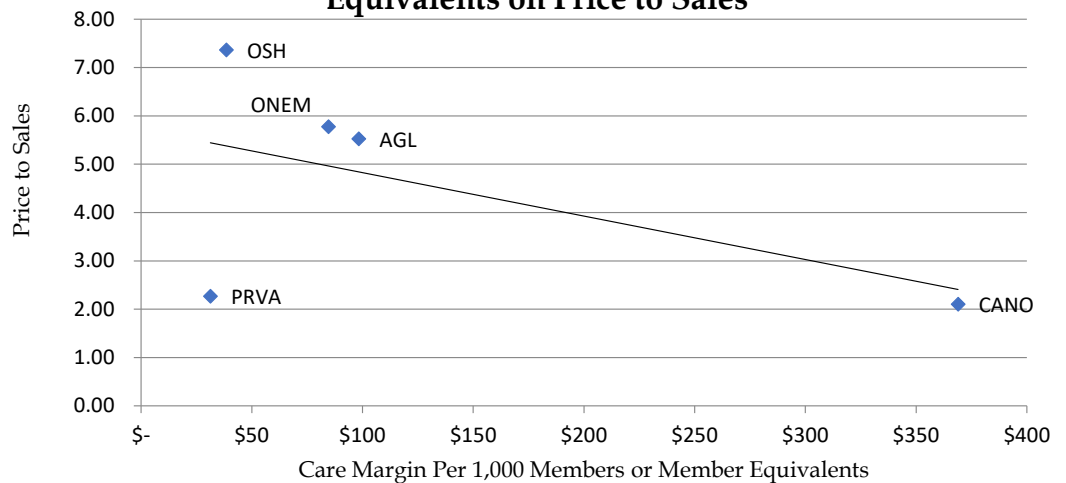
Effect of Care Margin on Price to Sales



Effect of Care Margin to Revenue on Price per Member or Member Equivalent



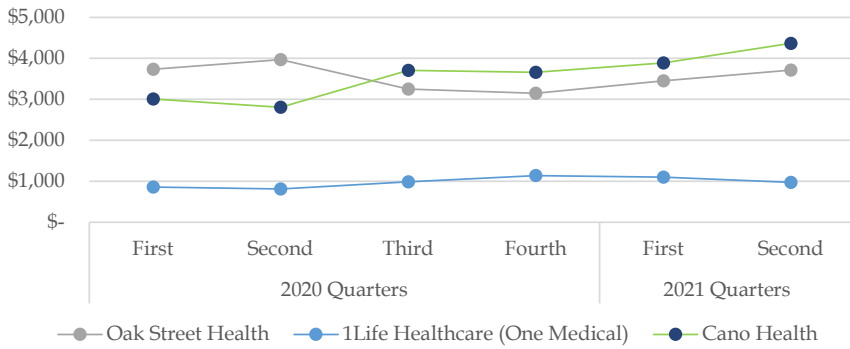
Effect of Care Margin per 1,000 Members or Member Equivalents on Price to Sales



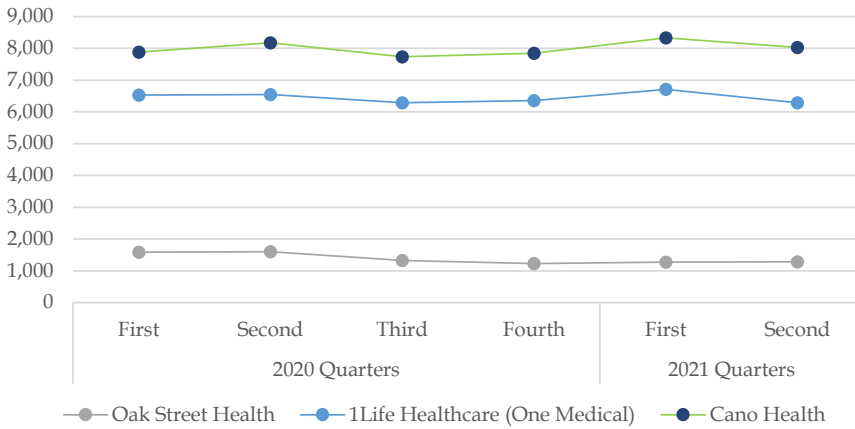


Operating Trends

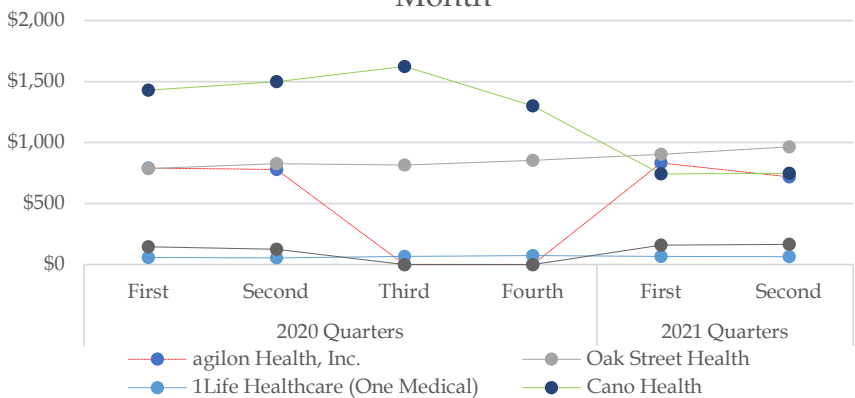
Revenue per Center



Member or Member Equivalent per Center



Revenue per Member or Member Equivalent/ Month



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From time to time, Sherlock Company may provide performance benchmarking services to firms mentioned in PULSE - Value Based Care. PULSE - Value Based Care analyses are based exclusively on publicly available information and not on confidential information through our benchmarking services.

Andrew Sherlock
asherlock@sherlockco.com
(215) 628-2289

John Park, CFA
jpark@sherlockco.com

Douglas Sherlock, CFA
sherlock@sherlockco.com

P • U • L • S • E • Value Based CareMarket Statistics
(000, Except Ratios)

Ticker	Year End Data	Interim Data (Int.)	Stock Price 10/8/21	Shares Out-standing (Int.)	Current Market Cap.	Valuation Ratios (a)									
						Price / Earnings Multiples (P/E)			Price to Op. Income LTM	Price to EBITDA LTM	Price to Sales LTM	Price Per Capitation	Price to Net Worth	Price to Tang. Book	
						Latest Year	Last 12 Mo.	Est. 2021							
agilon Health, Inc.	AGL	12/31/20	6/30/21	\$25.33	377,445	\$9,560,682	(129.6)	(94.6)	(25.1)	(93.2)	(110.1)	5.52	\$46,995	8.31	9.1
Oak Street Health	OSH	12/31/20	6/30/21	\$37.86	221,169	\$8,373,444	(44.1)	(30.0)	(20.9)	(30.8)	(32.4)	7.36	\$92,886	37.92	40.5
One Medical	ONEM	12/31/20	6/30/21	\$20.45	136,788	\$2,797,315	(27.3)	(25.3)	(21.8)	(30.3)	(42.9)	5.77	NA	5.92	6.3
Cano Health	CANO	12/31/20	6/30/21	\$11.26	168,884	\$1,901,637	(71.9)	(22.9)	(1,126.0)	(475.0)	123.6	2.10	\$13,123	2.14	(7.7)
Privia Health	PRVA	12/31/20	6/30/21	\$21.32	102,739	\$2,190,396	65.5	63.8	(11.8)	65.2	61.5	2.27	NA	5.62	9.1
Average or Total Value Based Care		5				\$24,823,474	(41.5)	(21.8)	(241.1)	(112.8)	(0.0)	4.61	\$51,002 (b)	14.44	16.2

- Notes:**
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 - (b) Averages excludes unavailable and outlying data.
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 - (e) Pro forma.
 - (f) Previous quarter data.
 - (g) Annualized Data
 - (h) Sherlock Company Estimates



P • U • L • S • E • Value Based CareFinancial Statistics
(000, Except Ratios)

	Revenue Trends					Price Trends				Patient and Member Trends					
	Annual Trends		Quarterly Trends			PMPM		Fees		Members (000's) Capitated		Patients FFS		Members or Equivalents	
	Latest Year	Pct. Chg.	Last 12 Months	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change	Interim Quarter	Percent Change
						Capitation									
agilon Health, Inc.	\$1,218,333	53.4%	\$1,545,751	\$498,956	69.9%	\$913	17.4%	NA	NA	182	44.9%	NA	NA	232	84.8%
Oak Street Health	\$882,765	58.6%	\$1,116,398	\$353,100	64.7%	\$1,306	9.2%	\$63.68	-14.6%	89	52.7%	34	17.4%	122	41.0%
One Medical	\$380,223	37.6%	\$465,235	\$120,416	54.4%	NA	NA	\$64.64	18.1%	NA	NA	621	30.7%	621	30.7%
Cano Health	\$829,418	124.1%	\$974,206	\$393,163	129.6%	\$810	13.0%	NA	NA	156	57.2%	NA	NA	156	57.2%
Privia Health	\$817,075	3.9%	\$860,232	\$225,756	23.2%	NA	NA	NA	NA	NA	NA	NA	NA	739	-1.3%
Average or Total Value Based Care	\$4,127,814	55.5%		\$1,591,391	68.4%	\$1,010	13.2%	\$64.16	-0.8%	426	51.6%	655	24.0%	1,870	62.9%

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Financial Statistics
(000, Except Ratios)

Earnings Trends

	Net Income			Operating Income				Op. Margin		Earnings per Share				
	Prev. Year	Latest Year	Pct. Chg.	Last 12 Months	Comp. Quarter	Interim Quarter	Pct. Chg.	Last 12 Months	Comp. Qtr.	Int. Qtr.	Prev. Year	Latest Year	Last 12 Mo.	Est. 2021
agilon Health, Inc.	-\$114,455 (c)	-\$63,208 (c)	NM	-\$94,107 (c)	-\$1,252 (c)	-\$29,896 (c)	NM	-\$91,598 (c)	-0.4%	-6.0%	(\$0.39)	(\$0.20)	(\$0.27)	(\$1.01)
Oak Street Health	-\$107,862 (c)	-\$187,990 (c)	NM	-\$277,832 (c)	-\$24,418 (c)	-\$99,300 (c)	NM	-\$266,880 (c)	-11.4%	-28.1%	NA	(\$0.86)	(\$1.26)	(\$1.81)
One Medical	-\$54,836 (c)	-\$90,125 (c)	NM	-\$105,060 (c)	-\$28,713 (c)	-\$42,564 (c)	NM	-\$88,563 (c)	-36.8%	-35.3%	(\$2.84)	(\$0.75)	(\$0.81)	(\$0.94)
Cano Health	-\$10,525 (c)	-\$74,072 (c)	NM	-\$81,811 (c)	-\$4,911 (c)	-\$13,328 (c)	NM	-\$4,311 (c)	-2.9%	-3.4%	NA	(\$0.16)	(\$0.49)	(\$0.01)
Privia Health	\$8,244 (c)	\$31,245 (c)	279.0%	\$33,188 (c)	\$6,179 (c)	9,330 (c)	51.0%	\$29,942 (c)	3.4%	4.1%	\$0.09	\$0.33	\$0.33	(\$1.80)
Average or Total Value Based Care			NM (b)			-\$175,758	51.0% (b)		-9.6%	-13.7%				

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(000, Except Ratios)

	Operating Ratios			Balance Sheet Data and Ratios (Interim)												
	Med. Exp / Rev		Admin to Revenue Int. Qtr	Long Term Debt(d)	Debt to Capital Ratio	Net Worth	ROE, Last 12 Mo.	Intangi- bles	Tangible Book Value	Net Worth Per Share	Tang. Book Per Share	Med Exp Mos. of Tang. B.V.	Working Capital	Days of Claims Payable		
	Int. Qtr.	Pct. Chg.												Comp.	Int.	Chg.
agilion Health, Inc.	95.4%	8.5%	10.6%	\$45,862	0.5%	\$1,150,278	-8.2%	\$100,203	\$1,050,075	\$3.05	\$2.78	6.62	\$1,067,484	NA	57.7	NA
Oak Street Health	98.7%	7.7%	29.5%	\$899,200	9.7%	\$220,800	-125.8%	\$14,200	\$206,600	\$1.00	\$0.93	1.78	\$1,052,200	110.4	93.6	(16.8)
One Medical	56.4%	-12.1%	78.9%	\$490,859	14.9%	\$472,444	-22.2%	\$26,866	\$445,578	\$3.45	\$3.26	19.68	\$602,006	NA	16.7	NA
Cano Health	85.4%	6.7%	11.8%	\$525,830	21.7%	\$888,351	-9.2%	\$1,135,812	(\$247,461)	\$5.26	(\$1.47)	(2.21)	\$379,720	NA	12.6	NA
Privia Health	89.8%	-0.7%	6.1%	\$31,893	1.4%	\$389,471	8.5%	\$147,443	\$242,028	\$3.79	\$2.36	3.58	\$269,132	NA	59.0	NA
Average or Total Value Based Car	85.1% (b)	2.0% (b)	14.5% (b)		5.1%		-67.0%					5.89		NA	75.6	20.5

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